



## Small Transportation Providers Drastically Increase Time to Cash

**Challenge:** The time to cash rates for a group of small trucking companies servicing a large distribution center were exceptionally long due to disparate invoicing systems and processes.

**Solution:** Distribution center implemented a BBot to integrate small trucking companies.

**Overview:** A large distribution center relied heavily on several small trucking companies to transport goods. Despite their efforts to improve the situation, it took the distribution center an exceptionally long time to receive, process and pay invoices. In some cases, invoices weren't paid for 90 or more days, which began to have a crippling effect on the small trucking partners.

The problem was that invoices were submitted by the small trucking companies in a variety of different ways and formats. This meant the entire invoicing process was riddled with human error. The distribution center had to manually enter invoices into their accounting and ERP systems. The small trucking suppliers, most of whom used basic applications like Excel, had no way to confirm invoice receipt.

As a result, the distribution center implemented a BBot that sent invoice proposals to the small trucking companies. Each trucking partner could confirm these invoices using Outlook and Excel.

### Results:

- Average **invoice processing time decreased from 30 days to 6 days.**
- Average **time to cash rates decreased from 65 days to 30 days.**
- The number of **invoicing errors decreased by 40 percent.**
- Invoice and order **processing costs decreased by 55 percent.**
- BBot was **up and running within 24 hours** of plugging into the network.

